

Case Study

Pulteney Grammar School



EPSON



About Pulteney Grammar School

Achievements

- Pulteney was awarded the Educator's 5 Star Innovative Schools Award, a recognition honouring the school's commitment to innovation, pedagogy and contemporary teaching and learning approaches.
- The school is at the forefront of developing unique collaborations with reputable learning institutions, with the pursuit of genuine learning opportunities for students.
- Pulteney is leading the way in integrating AI into teaching and learning, equipping students and educators with digital tools and literacy.

History

Established in 1847 in Adelaide, South Australia, Pulteney Grammar School is one of the state's oldest independent schools. Originally founded by members of the Anglican Church as Pulteney Street School, it aimed to provide accessible education to boys from all backgrounds. The school expanded its academic and extracurricular offerings and transitioned to coeducation in 1999. With a strong focus on academic excellence, innovation, and community values, Pulteney has evolved into a modern, forward-thinking institution.

Current Profile

Pulteney's vision is to deliver a personalised educational experience built on genuine relationships. Their learning approach is inclusive and forward-thinking, empowering students to follow their curiosities through meaningful engagement with real-world projects and mentors. By continually evolving with emerging educational needs and technologies, Pulteney creates an environment where students are supported to prosper.

“Continuous improvement drives our approach to education. We embrace evidence-based practices that inspire creativity and push the boundaries of learning, equipping our students with the skills and knowledge to succeed.”

– Greg Atterton, Principal

The Challenge

Pulteney needed to find a printing solution that could enhance productivity and integrate seamlessly with their current systems. The proposed devices needed to be compatible with PaperCut software and support mobile printing, with the aim of addressing print wastage. The existing devices were failing on a regular basis, which was impacting staff productivity and causing frustration. Managing the fleet, including the supply of consumables, was challenging due to the significant costs and was one of the key issues that needed to be resolved.

“The Epson solution just couldn’t be beaten for Pulteney’s requirements. It easily integrated with their ICT environment, is reliable and has significantly reduced their print-related carbon footprint.”

– Daniel Bartholomaeus - SA State Manager Compnow



The Solution

After investigating and evaluating all print and copy technologies, Pulteney chose the Epson WorkForce range of business inkjet devices to meet their needs. The AM-C400, AM-C4000 with inner finisher, AM-C6000 with booklet and stapler finishers and WF-C579R models easily met the technical requirements of their tender, where other vendors had compromised print speed and functionality. With a mix of A4 and A3-capable devices, and by prioritising uptime, productivity, and reliability, this solution provided the right-fit while helping preserve capital budgets.

Epson's business inkjet devices use fewer parts in the printing process than laser printers, meaning less points of potential failure and delivering on the promise of a more dependable solution. Pulteney implemented a tailored supply and billing model that reduced operational expenses by paying as they go for ink, replacing the traditional cost per-page approach and maximising long-term value.



“Epson has significantly better sales delivery than any other brand. Their customer service and superior products have helped us achieve our goals.”

– Andrew Robinson, Pulteney ICT Manager

The Return on Investment

Based on the optimisation audit conducted for Pulteney Grammar School, it is expected that the school will **save up to 6,036 kWh and 84% CO₂ over 5 years** by using the Epson WorkForce business inkjet devices.

Potential savings¹ of up to:

6,036 kWh
over the entire contract period

Save up to:

84%
CO₂ generation (kg)

¹ Projected savings over 60 months by replacing laser printers and copiers with Epson's Heat-Free technology.

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